

Individual Buyer Questionnaire

This questionnaire is for use by one or more high net worth individuals. A separate questionnaire for public and private companies and established, private investment groups is available upon request. Return by fax or mail.

If you wish to be considered for buying a franchise or a business, please complete all the data requested on this profile, sign the last page and return to us. Completion of the application does not obligate you or Business Broker Services, Inc. in any way.

Personal Data

Your name: _____ Age: _____

E-mail address: _____

Spouse's name: _____ Age: _____

Home Address: _____ How Long: _____

City: _____ State: _____ Zip: _____

Home Phone: _____ Best time to call: _____

Work Phone: _____ Best time to call: _____

Cell Phone: _____ Best time to call: _____

Fax: _____

Number of children/dependents: _____

Education: (select one)

Self: 8 9 10 11 12 College: _____ Degree: _____ Major: _____

Spouse: 8 9 10 11 12 College: _____ Degree: _____ Major: _____

Professional Affiliations: _____

How long have you been looking for a business? _____

What other businesses have you investigated? _____

Did someone refer you to Business Broker Services, Inc. ? If so, who? _____

Are you willing to relocate? Yes No

Do you own a business presently? Yes No

If yes, what type(s) of business(es)? _____

Approximate total annual revenue(s)? _____

If no, is this your first acquisition for your own portfolio? Yes No

Will you be: Active Manager Passive Investor

How soon is acquisition desired? _____

Purpose for acquiring: _____

Are you seeking an individual business/franchise or multiple units (#)? _____

BUSINESS BROKER SERVICES, INC

Individual Buyer Questionnaire

What are your reasons for going into business?

- 1) _____
- 2) _____
- 3) _____

What are some of the major questions you have concerning owning your own business?

- 1) _____
- 2) _____
- 3) _____

What skills and experience do you have that would give you the ability to be a success in a business?

Employment & Business Data

Employment Record (resume(s) may also be attached)

(Self) Firm: _____

Address: _____

City: _____

State: _____ Zip: _____

Position/Title: _____

Present Salary: _____

Started: _____

Description of Work: _____

(Spouse) Firm: _____

Address: _____

City: _____

State: _____ Zip: _____

Position/Title: _____

Present Salary: _____

Started: _____

Description of Work: _____

Your previous business experience (list in order)

Firm	Address	From/To	Position	Income
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

Financial Data

Present financial status (or attach current financial statement):

Cash on Hand, In Banks	\$ _____	Notes Payable	\$ _____
Savings Funds Certificates	\$ _____	Revolving A/C Balances	\$ _____
Stocks, Bonds, Securities	\$ _____	Credit Card Balances	\$ _____
Retirement Plans, IRA, 401K	\$ _____	Home Mortgage	\$ _____
Home Market Value	\$ _____	Other Real Estate Debt	\$ _____
Autos (Market Value)	\$ _____	Auto Loans	\$ _____
Insurance Cash Value	\$ _____	Other Debts (describe)	\$ _____
Money Due You	\$ _____	_____	\$ _____
Personal Property	\$ _____		
Other Assets (describe)	\$ _____		
_____	\$ _____		
Total Assets	\$ _____	Total Liabilities	\$ _____

Offices in Boston - Braintree - Bourne

mail to: PO Box 692 B.B., MA 02532

781-380-3737 - f:508-759-7377 www.businessbrokerservicesinc.com

BUSINESS BROKER SERVICES, INC

Individual Buyer Questionnaire

Net Worth (assets – liabilities) \$ _____

Financial Statement Notes

Do you have sources of income other than salary? If so, source and amount: _____

Your monthly expenses: Home: _____ Auto: _____ Living: _____ Other: _____

Total Monthly Expenses: _____

Cash available for investment in this business: _____

If additional funds are required for this business, are they available to you? _____

Explain: _____

Have you ever been involved in a personal or business bankruptcy? _____

Are you or your spouse part of a criminal investigation at this time? _____

Have you or your spouse ever been convicted of a crime? _____

Are there currently and civil judgments against you or your spouse? _____

Are there currently any civil suits pending against you or your spouse? _____

Do you plan to have a partner? _____ If so, will your partner be active? _____

Do you plan to have investors? _____ If so, to what extent? _____

Financial References

Financial Institution: _____

Address: _____

City: _____ State: _____ Zip: _____

Contact: _____ Title: _____ Phone: _____

Lending Source: _____

Address: _____

City: _____ State: _____ Zip: _____

Contact: _____ Title: _____ Phone: _____

I certify that the above information is complete and accurate as of the date of this document and I authorize you to verify such information through reference and credit checks.

I/we understand that before an offer for a franchise or business is accepted I/we will be required to submit additional information to support my/our financial capabilities.

Signature: X _____ Print Name: _____ Date: _____

Signature: X _____ Print Name: _____ Date: _____

Submit your completed Confidential Application to: fax: 508-759-7377

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